

In the news

The West Australian NEW HOMES

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Choosing Your Builder

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Elite promotional home by Summit Homes, which is being offered as part of the Satterley deal.

Sign up for bonuses with biggest firms

GEMMA NISBET

If you're struggling to decide which builder to choose to build your new home, the news that some companies are currently offering special promotions with incentives valued upwards of \$50,000 could be enough to

make the choice for you.

The promotion in question is the "Better Times Better Build" campaign, a partnership between land developer Satterley Property Group and 21 of the State's biggest project home builders, which launched earlier this month.

House-and-land packages priced from \$290,000 are being offered, with incentives including up to \$25,000 worth of landscaping, fencing and internet connection and a \$7000 land rebate from Satterley for building on one of the 600-plus lots available at 14 of its estates.

"Builder bonus" packages are also being offered, including items which would not usually be included in the standard specification, such as extra-high ceilings, air-conditioning, internal wall painting, floor and wall coverings, and kitchen appliance upgrades.

Valued at \$24,000 – and up to \$56,000 with the Satterley bonuses – the package offered by Summit Homes for its Elite design includes extra-height ceilings and timber flooring to some areas, essastone kitchen benchtops and ducted air-conditioning.

Perth Metro: 9333 0888

Bunbury: 9722 0300

Busselton: 9753 7800

Margaret River: 9757 9120

